

**INDIANA ECONOMIC IMPACT - PROPOSALS AND CONTRACTS**

State Form 51778 (R4 / 1-06)  
 DEPARTMENT OF ADMINISTRATION  
 Approved by State Board of Accounts, 2006

This information is required by the Indiana Department of Administration for all contractors, vendors/suppliers to the State of Indiana (complete all 22 items).

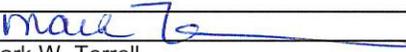
1	<b>Legal Name of Firm:</b>	Lifeline Youth & Family Services, Inc.
2	<b>Address/City/State/Zip Code:</b>	4150 Illinois Road, Fort Wayne, IN 46804
3	<b>Telephone #/Fax #/Website:</b>	(260) 745-3322 / (260) 745-0234 / www.lifelineyouth.org
4	<b>Federal Tax Identification Number:</b>	32-0420745
5	<b>State/Country of domicile/incorporation:</b>	Indiana / United States of America
6	<b>Location of firm's headquarters or principal place of business:</b>	Fort Wayne, Indiana
7	<b>Name of parent company or holding company (if applicable):</b>	Lasting Change, Inc.
8	<b>State/Country of domicile/incorporation of company listed in #7:</b>	Indiana / United States of America
9	<b>Address of company listed in #7:</b>	4150 Illinois Road, Fort Wayne, IN 46804
10	<b>IN Department of Workforce Development (DWD) account number:</b>	078519-000
11	<b>IN Department of Revenue (DOR) account number:</b>	0148012230-001
12	<b>Number of Indiana resident employees per most recently completed IRS Form W-2 distribution:</b>	801
13	<b>Total number of employees per most recently completed IRS Form W-2 distribution:</b>	836
14	<b>Total amount of payroll paid to Indiana resident employees per most recently completed IRS Form W-2 distribution:</b>	20903336.91
15	<b>Total amount of payroll paid to all employees per the most recently completed IRS Form W-2 distribution:</b>	21691755.14
16	<b>Total amount of this proposal, bid, or current contract:</b>	\$ 14,984,711.00

**ACCOUNTING OF INDIANA RESIDENT EMPLOYEES**

17	<b>Prime Contractor Company Name:</b>	Lifeline Youth & Family Services, Inc.
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18	<b>Number of Full Time Equivalent (FTE) employees</b> that are Indiana residents specifically for this proposal or contract:	157.83
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19	<b>Subcontractor Company Name:</b>	Netlogx, LLC	Alpha Rae Personnel, Inc.		
20	Address/Contact Person/Telephone Number/Tax ID Number:	429 E Vermont St, Ste 208; Indianapolis, IN 46202; Nick Petrone; (317) 313-6528; 35-2052380	347 W Berry Street, Fort Wayne, IN 46802; Rae Pearson; (260) 426-8227; 35-1656396		
21	<b>Number of Full Time Equivalent (FTE) employees</b> that are Indiana residents specifically for this proposal or contract:	4.50	6.00	0.00	0.00

22	<b>Affirmation by authorized official:</b> I affirm under penalties of perjury that the foregoing representations are true to be the best of my knowledge and belief:				
	Signature:				
	Name of authorized official:	Mark W. Terrell			
	Title:	CEO			
	Date:	11/9/2021			

**FTE DETAILS**  
Job Titles and Contributing FTE

**- Populate the yellow-shaded cells; with all applicable job titles and the total FTE count.**  
**- Respondents may insert additional rows to account for all job titles attributing to the total FTE count.**  
 Please keep in mind that the only FTE's that should be included in this count are Indiana employees working on this contract ONLY. If there are 10 employees working on this contract but they are splitting their time with numerous other contracts as well, then these employees cannot be counted as 1 FTE. Instead, these employees should be counted as a fraction of an FTE. For example: The project length of the contract is 36 months. There are 10 employees working on the contract over the 36 month contract period. 5 employees are working solely on the project for 36 months. 3 employees are working equal time on 2 projects for 36 months. 2 employees are working solely on the project for 6 months.  
 The FTEs would be calculated as follows:  
 5 employees x 36 months (36 months working solely on this project) x 1 (time spent solely on this project) = 180 months / 36 months (length of contract) = 5 FTEs  
 3 employees x 36 months x .5 (splitting time equally between 2 projects) = 36 months / 24 months = 1.5 FTEs  
 2 employees x 6 months (6 months dedicated solely to this project) x 1 (time spent solely on this project) = 12 months / 36 months = .5 FTEs

**Column Title Definitions:**  
**Number of Employees** = Number of employees working on this State contract.  
**Duration (In Months)** = Amount of time that the employee(s) will spend on the State contract.  
**Time Spent (Percentage)** = Percentage of time the employee(s) will be working on the contract.

Duration of Initial Contract Term (In Months) 48 \*Number based on initial contract term

<b>PRIME CONTRACTOR COMPANY</b>				
EMPLOYEE JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
<i>Example: Project Managers</i>	5	24	100%	2.50
<i>Example: Project Coordinators</i>	3	24	50%	0.75
<i>Example: Project Directors</i>	2	6	100%	0.25
Vice President	1	48	33.00%	0.33
Program Director	1	48	100.00%	1.00
Supervisors	12	48	100.00%	12.00
Care Coordinators	120	48	100.00%	120.00
Therapists	25	48	50.00%	12.50
Intake/Admin Support	3	48	100.00%	3.00
Visitation Specialists	18	48	50.00%	9.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>157.83</b>

<b>SUB CONTRACTOR COMPANY NAME</b>				
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
<i>Netlogx</i>				
<i>Example: Developer</i>	2	6	100%	0.25
Project / Systems Management	6	48	75%	4.50
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>4.50</b>

<b>SUB CONTRACTOR COMPANY NAME</b>				
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
<i>Alpha Rae Personnel, Inc.</i>				
<i>Example: Developer</i>	2	6	100%	0.25
Recruiting	8	48	75%	6.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>6.00</b>

<b>SUB CONTRACTOR COMPANY NAME</b>				
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
<i>n/a</i>				
<i>Example: Developer</i>	2	6	100%	0.25
				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>

<b>SUB CONTRACTOR COMPANY NAME</b>				
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
<i>(Enter Company Name Here)</i>				
<i>Example: Developer</i>	2	6	100%	0.25
				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>